

JOSEPH NEWMAN THE PIONEER.

Philosophy of the Man Who Started With Small Capital at Peirce City in 1871.

Joseph Newman, the founder of the Newman mercantile house, came to Missouri in 1871, from Harrisburg, Pa., where he had been all but wiped out financially by the panic following the Jay Cook failure. Starting with a small capital he built up a business which finally not only assumed the leadership of Peirce City, but became the trading point for all the surrounding country. Later the store at Monett was established, of which Sol Newman assumed the management, a position he still retains.

When the Joplin store was started Albert Newman took the management, of it with Gabe Newburger as associate manager. Milton Newman has charge of the Peirce City store, in which enterprise the elder Newman, now 79 years old, still maintains a fairly active interest.

Permanent New York Office.

The completion and occupancy of the Newman building will mean that the Joplin house will be a complete and up-to-date department store. The Newman firm will maintain a permanent New York office at 65 Bleeker street, in charge of a member of the firm.

In the philosophy of Joseph Newman there is only one sure foundation for permanent mercantile success. The merchant must be honest. And the hidebound honesty of the letter is not sufficient. There must be honesty of spirit; a generous honesty. Give your customers not only a good value, but the biggest value that good business principle and policy will permit. Don't be satisfied with an indifferent trade. Make your customers enthusiastic. Make the customer understand that between him and the Newmans there's something more than the ordinary relationship of seller and buyer. Make him think and feel and know that there's a co-operative interest; that the Newmans are just as anxious for the customer to full value for his purchase as they are to make a profit on the sale.

It Means Permanence.

That policy may not mean the largest temporary returns. But it means permanence. It means a business with the priceless asset of the confidence of your trade. It means wherever the Newman sign goes up it goes up to stay.

Such is the philosophy of Joseph Newman, aged 79 years. Thirty-eight years of this mercantile philosophy in actual practice shows by way of result the Peirce City Newman store, the Monett Newman store, the Joplin Newman store—Newman building at Sixth and Main.—Joplin Globe.

Old Maid's Insurance

A Company has been organized in Copenhagen, Denmark, to insure and reassure young women who dread becoming old maids. A girl who takes out a policy pays a fixed sum every year. If she finds a husband before she reaches 40 she is presumed to have received her money's worth and the policy lapses, the sums she has paid in going to a general fund for the benefit of her less fortunate sisters.

If she is unmarried when she is 40 she begins to receive an annual pension, which continues through the rest of her life, or until she marries.

Stomach Troubles.

Many remarkable cures of stomach troubles have been effected by Chamberlain's Stomach and Liver Tablets. One man who had spent over two thousand dollars for medicine and treatment was cured by a few boxes of these tablets. Price, 25 cents. Samples free at all drug stores.

Miss Cora Ethridge visited Mrs. F. D. Davis at Springfield Sunday.

Alvin Buley and Miss Fulbright are Married at Home of Bridegroom's Parents

Alvin Buley of Joplin and Miss Nellie Fulbright of Stoutland, Mo., were married at the home of Mr. Buley's parents, No. 820 Pennsylvania avenue at 3 o'clock last night by the Rev. Louis Seidel of the Lutheran church.

Miss Fulbright is the daughter of Mr. and Mrs. R. B. Fulbright of Stoutland, Mo., and Mr. Buley's family moved here about three years ago from Monett, Mo. He is a jeweler. The bridegroom is a railroad man. The ceremony was performed in the presence of the family and a few friends, after which luncheon was served. Mr. and Mrs. Buley will reside here, but have not decided just where yet. Until such time as they do, they will make their home with the groom's parents.—Joplin Globe.

Trouble Makers Ousted

When a sufferer from stomach trouble takes Dr. King's New Life Pills he's mighty glad to see his Dyspepsia and Indigestion fly, but more—he's tickled over his new, fine appetite, strong nerves, healthy vigor, all because stomach, liver and kidneys now work right. 25c at A. H. Cox & Co's

Notice of Sale

Whereas, F. M. Wade and Clara B. Wade his wife, by their certain deed of trust, dated the 19th day of November, 1906, and recorded in the Recorder's Office of Barry County, Missouri, in Book 40, at page 85, conveyed to Robert Johnston, Trustee, all their right, title, interest and estate, in and to the following described real estate situated in the County of Barry, and State of Missouri, viz: Lots Numbered Four and Five, in Block Numbered One, in Traugbbers addition to the City of Monett, Missouri, which said conveyance was made in trust to secure the payment of certain promissory notes in said deed of trust described and whereas default has been made in the payment of a number of said notes as they became due and the interest thereon, and the same remain due and unpaid, and whereas it is provided in said deed of trust that in case default is made in the payment of any of said notes they shall all become due, and whereas by the terms of said deed of trust all of said notes are now due and unpaid, and whereas it is provided in said deed of trust that in case the trustee therein named shall refuse to act, the then acting Sheriff of Barry County, Missouri, at the request of the legal holder of said notes may proceed to sell the property hereinbefore described, or any part thereof at public vendue, and whereas Robert Johnston, Trustee, as aforesaid, has refused to act, Now therefore, at the request of the legal owner and holder of said notes, I, M. E. Newman the undersigned Sheriff of Barry County, Missouri, will proceed to execute the powers in me vested by said deed of trust and will sell the above described property at public vendue, to the highest bidder for cash, at the Court House Door in the Town of Cassville, Barry County, Missouri, on Saturday the 17th day of July, 1909, between the hours of nine in the forenoon and five in the afternoon of that day to satisfy said notes, together with the cost and expense of executing this trust.

M. E. NEWMAN,
Sheriff of Barry County, Mo.
J. T. BURGESS, Atty.
6-18-10-40.

Sore Nipples.

Any mother who has had experience with this distressing ailment will be pleased to know that a cure may be effected by applying Chamberlain's Salve as soon as the child is done nursing. Wipe it off with a soft cloth before allowing the babe to nurse. Many trained nurses use this salve with best results. For sale by all druggists.

Shot Himself.

A fourteen-year-old son of A. J. Clay, Editor of the Christian County Republican, of Ozark, shot himself Monday and died in a few minutes. He was found in the barn with a revolver lying by his side. The boys parents did not know he had a revolver. Whether the shooting was accidental or not is not known.

A Kind Act

There arrived at the depot Monday morning an ex-railroad man, accompanied by his daughter, who had been helpless for over six years with inflammatory rheumatism.

The railroad boys immediately took matters in hand, purchased two tickets to Claremore and made up a purse to help defray their expenses at the Claremore medicinal springs.

When it comes to relieving distress the boys can always be relied upon.

Frisco Engine Turned Over

Webb City, June 19.—A north bound freight on the Frisco collided with a box car on the Missouri Pacific tracks this morning near the old Red Plant. The Missouri Pacific had the right-of-way and a box car was setting directly across the track, the engineer on the Frisco train did not see the box car in time to stop and struck it center, knocking his engine off the track. No one was injured, but Engineer B. S. Benny of the Frisco, was bruised.

A wrecking crew was sent out but it will be several hours before the engine will be back on the track.

Fred Lines and family are moving from Joplin to Monett.

Mr. and Mrs. C. C. Miller visited in St. Louis Sunday and Monday.

Mrs. Dan Osborn is visiting her mother, Mrs. Wood at Neosho.

Miss Blanche Carlin, of Purdy, visited in Monett Sunday evening.

Joe Wimsatt went to St. Louis Saturday night to visit his grandfather.

J. E. Bridwell of Sedalia, came Saturday for a visit with his brother, E. P. Bridwell.

Mrs. H. H. Brown of Neodesha, Kan., is visiting Mrs. John Walsh.

Mrs. J. E. Burke has returned from a visit at Springfield.

Miss Stella Birke went to Purdy Monday to visit a short time.

John Seyler of St. Louis, is visiting in the city.

Mr. and Mrs. J. K. Harris of Galion, O., and J. H. Harris and family went to Oklahoma City Monday to look over the city.

Mrs. Ada Rowen and children, of Cassville, visited in Monett Saturday on their way to Oklahoma City.

Leonard Hankins of Butterfield visited Mrs. H. C. Kring and family Sunday.

Robt. Luckey and John Ray, of Cassville, attended the ball game here Sunday.

Mesdames H. Ward Day, A. S. Hawkins and Chas. Baker will entertain Wednesday.

Mrs. J. K. Northcutt, who had been visiting her daughter, Mrs. O. Barker, went to Purdy Sunday for a visit with Mrs. W. S. Carlin.

Miss Louva Jones of Cassville, visited Thursday and Friday with Monett friends. She went from here to Catoosa, Ok., to visit friends.

T. J. Lyons, Sr., returned to work in the Frisco yards Monday morning after an eight weeks lay-off on account of illness.

Master Harold Clinton entertained a number of friends in honor of his fourth birthday Saturday afternoon. The little folks had a happy time.

Mr. and Mrs. A. Leo Leckie returned Monday morning from a visit to Mr. and Mrs. John Barlow at Kansas City and to the family of H. C. Mahin at St. Joseph.

The Joplin Globe published a telegraphic report from the ball game here Saturday stating that Webb City won 2 to 0. Their informant was badly mistaken. Monett was the winner by a score of 1 to 0.

Mr. and Mrs. T. J. Northcutt, of Fairview, visited their niece, Mrs. O. Barker Sunday. They were on their way to Wichita, Kan., to attend the wedding of a grand-daughter.

Verona News.

From The Advocate

Miss Verna Casteel is visiting at Monett this week.

Mr. and Mrs. John Halterman of Monett were Verona visitors Monday.

Benj. Grist returned home last Friday from a visit to relatives in Illinois and Indiana. He reports an enjoyable time.

John Musgrove of Aurora began work on the foundation for the creamery, Monday morning and was ready for work on the main building Wednesday morning. He is assisted by Dan Holtsclaw.

Richard White went to Monett Thursday to look after the insurance business.

Al Rudig returned home Wednesday morning from Shelby, Miss., after an absence of eight months.

Base Ball

The Monett and Webb City base ball teams played at Athletic Park Saturday and Sunday.

The game Saturday was hard fought and was won by Monett in a score of 1 to 0.

The game Sunday was an easy victory for Monett. The Webb City team were not in good condition and were defeated 7 to 0. The band boys furnished splendid music for this game.

Just Fishin'.

When the breezes blow

An' ripples swish,

I love to go

An' fish an' fish.

I never get

The bite I wish,

But I kin set

An' fish an' fish.

Weston Will Walk At Night Only.

Ogden, Utah, June 18.—Edward Payson Weston, after walking 31 miles under a scorching sun, the thermometer recording 82 in the shade, reached 25 miles east of here Thursday evening and decided to change his hours of activity by walking nights instead of days. He has been in bed recuperating, but will leave Morgan at 6 p. m. this evening, intending to make the distance to Ogden by 1 o'clock Saturday morning.

L'enfant Terrible.

A little girl was greatly interested in watching the men in grandfather's orchard putting bands of tar around the fruit trees, and asked a great many questions. Some weeks later, when in the city with her mother, she noticed a gentleman with a mourning band around his left sleeve.

"Mama," she asked, "what's to keep them from crawling up his other arm?"—Everybody's Magazine.

When Is A Horse Not A Horse?

Little Muriel flew into the house, flushed and breathless.

"Oh, Mother," she cried, "don't scold me for being late to tea, for I've had such a disappointment! A horse fell down and they said that they were going to send for a horse doctor, so of course I had to stay. And after I'd waited and waited, he came, and oh, Mother, what do you think? It wasn't a horse doctor at all. It was only a man!"—Everybody's Magazine.

J. E. Harvey went to Aurora Friday.

Miss Chloe Bethel visited in Purdy Sunday.

Mrs. Eb. Smith and children have returned from a visit to friends at Sapulpa, Okla.

Miss Maggie Hunter departed Monday morning for a months visit with relatives at Toronto, Canada.

Mr. and Mrs. J. C. Wilhelm went to St. Louis Monday morning to spend a week.

J. F. Johnson and son George, of Ft. Smith, Ark., are visiting in the city.

Cassville News.

From The Democrat.

Thirty-one cans of cream or butter fat were shipped from this city last week. We understand the buyers are paying splendid prices.

Thos. Galyen and Thos. Pratt of Ash township, were in Saturday, and Mr. Galyen said his section had the best prospects for crops, than for many years before.

I. D. Keith of Roaring River township, was in town Saturday. Mr. Keith is probably the largest grower of ginseng in Barry County. He has a bed 75x36 feet and has about 15,000 old plants and planted 17,000 seeds last winter and got a good stand. He said his ginseng was doing nicely and wonders why more people do not engage in the culture. He mulches his bed with leaves. He says the wild plants are becoming scarcer every year.

Mrs. Davidson, mother of Collector J. M. Davidson is very sick at the home of her son in this city. She is very old and her recovery is thought to be doubtful.

Missionary Meeting

Friday afternoon Mrs. Watson opened the doors of her lovely home on Frisco Avenue, to the ladies of the Home Missionary Society of the M. E. Church, South. She was very ably assisted in entertaining by Mrs. Will Kines and Mrs. John Bradford.

The house was full to overflowing and the afternoon was enjoyed by all.

The topic for the hour was "Our Boys." A fine paper on this subject was read by Mrs. Fred Shaffer also one by Mrs. Rupert Farrow, subject "A Boy Wanted." This to was excellent and was listened to very closely by all. A beautiful solo by Mrs. Annie McCrory was the event of the hour, "Save My Boy."

For thirty minutes the topic was then discussed by different ladies, the discussion being led by the president, Mrs. C. M. Todd. After this Mrs. Will Kines and Mrs. McCrory sang a very touching and lovely duet entitled "The Wanderer." The closing number on the program was an excellent piano solo rendered by Mrs. J. J. Peck.

After the close of the program a social hour was pleasantly spent over the dainty luncheon which was served by the hostesses.

Died.

Robert Houston went to his reward at the home of his brother, County Assessor William Houston, near Purdy, Saturday night, June 12, 1909 surrounded by his loving wife, children, brothers, sisters and friends, from inflammation of the bladder and peritonitis, aged 29 years, 3 months and 26 days. The remains were conveyed to the Sparks Cemetery, Sunday afternoon, near his late home. After the funeral services conducted by Rev. E. W. Love of this city, the M. W. A. Camps of Purdy and Cassville took charge of the remains and laid them to rest, with their ceremonies, conducted by Dr. S. A. Newman and officers of Cassville Camp.—Democrat.

Again Lawrence county has a loss of school children. In 1907 there were 200 less than in 1906 and last year 100 less than the year before. This year the loss is 77. Marionville and Stotts City each show a loss of 19, Verona 16 and Miller 5. Aurora has a gain of 2, Peirce City 19 and Mt. Vernon 4. This year's returns show there are 8,337 school children in the county, as follows: 4,251 white males and 5 colored males; 4,061 white females and 20 colored females. The colored children are all in Mt. Vernon township and the number is exactly that of last year. Nearly every county in the state has a loss of children over previous years. Cause: families are becoming smaller.—Fountain and Journal.

Protecting the City's Interest

There have been grave doubts in the minds of many of our people as to whether the electric light plant company has a franchise or not. We are told that no record of such contract can be found on the books of the city. To ascertain the facts and also to protect the future interests of the city the committee on streets and alleys have been compelled to take action to prevent further digging of holes or setting of poles in the alleys at the present time.

Mr. and Mrs. F. E. Shaffer have returned from a visit at Sapulpa, Ok.

Mrs. B. Carroll of Chaffee, visited Friday with her sister, Mrs. J. E. Burke.

Mrs. Luila Havens, of Oklahoma City, is visiting her parents Mr. and Mrs. F. M. Hall.

Mr. and Mrs. C. A. Blakemore will leave Sunday for a visit with friends at Prairie Grove, Ark.

Mr. and Mrs. Frank Buckley and son, Glen, went to Muskogee, Okla., Saturday for a few days visit.

Mrs. and Mrs. Joe Lane returned Friday from a visit at Prairie Grove, Ark.

Philip Davis, of near Monett, is seriously ill from a stroke of paralysis.

Miss Louise Raupp of Peirce City, visited in Monett this week with her aunt, Mrs. M. C. Shipley.

Mrs. S. W. Peirce went to Claremore, Okla., Saturday to visit a few days.

Means Ray and Landis Morgan, of Cassville, were in Monett Thursday morning.

Little Miss Kathryn Ray of Cassville visited Helen Perry this week.

Blos King is seriously ill at the home of his daughter, Mrs. Bolton, in West Monett.

G. M. Woods went to Carthage on business Saturday.

E. P. Moore, has returned from a visit in Tulsa, Okla.

Miss Daisy Dunn has returned from a visit to friends at Sarcocixie.

Attorney J. E. Sater went to Webb City on business Saturday.

Chas. McKnight visited Thursday and Friday at Rogers, Ark.

Mrs. D. N. Jewett and Mrs. A. Weisterman went to Exeter Saturday morning to visit Mesdames A. and E. Folger.

Mrs. Mat Butler and Miss Amanda Butler will return tomorrow from a visit with relatives and friends at Stockton.

Mrs. Joe Leake of Ft. Smith, Ark., who had been visiting T. L. Harvey and family went to Fayetteville, Ark., Thursday to visit friends.

Mr. and Mrs. A. L. Jenks have returned from attending the State Photographer's Convention at Columbia. They report a very successful meeting.

The Monett base ball team has returned from a trip to Arkansas. On Thursday they suffered defeat at the hands of the Rogers men by a score of 8 to 2. On Friday Monett won, the score being 6 to 2.

Mrs. T. P. Mooney, of Washburn, attended the funeral of her niece, Miss Berenice Denbo, here Friday.

Mrs. Harrell, who had been visiting relatives in Monett, left for her home in Hominy, Ok., Saturday morning. She was accompanied by Mrs. Dave Blakeslee and children.

W. W. Campbell raises about the finest cherries in this country. We know whereof we speak—from personal investigation—not by moonlight either.

The Newmans will begin at once the erection of a magnificent five story building on the corner of Sixth and Maine streets in Joplin the same to be used by them exclusively for their mammoth store. This will be, when completed, the finest mercantile establishment in Joplin.

A party of surveyors are running a line between Bentonville, Ark., and Joplin. Promoters are planning for an electric line between the two cities, passing through Neosho.